



November 9, 2017

# 2017 Real Estate/Land Use Briefing

## Essential Industry Updates

- 7:30 – 8:00 a.m.**                    **Registration and Networking**
- 8:00 – 8:05 a.m.**                    **Welcome – Program Overview**
- 8:05 – 8:40 a.m.**                    **Recent Developments: Land Use**  
*Patrick Schneider, Steve Gillespie and Jacque Quarré*
- 8:40 – 9:00 a.m.**                    **Seattle: What’s New with Mandatory Housing Affordability and Design Review?**  
*Jeremy Eckert*
- 9:00 – 9:15 a.m.**                    **Impacts of the *Hirst* Decision**  
*Joe Brogan*
- 9:15 – 9:30 a.m.**                    **Practical Insurance Tips for Common Real Estate Disputes**  
*Jack Zahner*
- 9:30 – 9:45 a.m.**                    **Break**
- 9:45 – 10:25 a.m.**                    **Environmental Update: Contamination Issues Relevant to Property Development in Washington**  
*Ken Lederman and Joanne Kalas, with Clifford Schmitt of Farallon Consulting*
- 10:25 – 11:35 a.m.**                    **Real Estate Update**
- **Legislative and Case Law Update**  
*Scott Osborne and Nathan Luce*
  - **Recent Developments in Lending**  
*Gary Fluhrer and Laura Karassik*
  - **Recent Developments in Multifamily Housing**  
*Mike Kuntz and Sabina Shapiro*
- 11:35 a.m. – 1:00 p.m.**                    **Lunch Speakers**  
*Susan McLain, Chief of Staff for the Office of Planning and Community Development, and Brennon Staley, Strategic Advisor for the Office of Planning and Community Development*
- 1:00 p.m.**                                **Closing Remarks**